

Mediation Advocacy Training



Most litigation lawyers understand the principle of mediation and how it can benefit their clients. Not all of those however know what actually happens before, during and after a mediation has taken place. If your opponent or even the court suggests mediation what do you do and what advice do you give your client?

An assumption has been made that delegates have a reasonable understanding of the concept and benefits of mediation. Save as for a 15-minute re-cap/overview at the start of the session this will not be reviewed further, unless requested by you.

This course is designed to give you a comprehensive insight into the mediation process, so that you can get the most out of it for you and your client. It is also designed to give delegates practical advice and tips on what to expect from the mediator and how best to manage your client's expectations.

Key Objectives:

- How to use mediation as both a shield and a sword
- Current case authorities and the CPR's – what are the consequences
- What preparation is necessary before the mediation
- What documents should you submit/exchange with the mediator and your opponent
- What is your role as advisor on the day – how much involvement should you have
- How to tie up the process at the end of the day
- What happens afterwards, especially if the mediation was not successful

Continuing Professional Development:

This course carries 6.5 CPD points awarded by the Law Society of England and Wales and the Bar Council

Course Fee:

On application

Course Dates:

Available on an in-house basis