

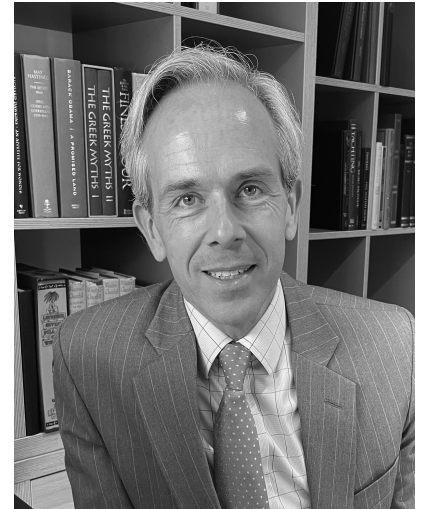
Bruce Greig
Civil and Commercial Mediator



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Practice Overview

Bruce has 20 years experience in business, having built two businesses from start-up to sale. His business interests have included a field service business, a hotel software business, and a hybrid postal service. Early in his career he was a management consultant with OC&C Strategy Consultants. This wide-ranging business background makes him especially good at understanding the practical business issues underlying a dispute.

Bruce also has experience in the education sector, as a long-serving school governor and a SEND mediator.

He can build rapport with people from all walks of life, from plumbers to CEOs, and build bridges between them.

Bruce values careful preparation and attention to detail. He puts great value on getting to the crux of an issue, to be able to explain it clearly to the other side. He is comfortable digging deep into the detail if this is necessary to bring clarity to an issue.

Bruce is thoughtful and patient, but won't shy away from robustly challenging both sides to test and probe their position.

Professional Experience

Bruce's business experience includes franchising, software development, field service management, shareholder agreements and asset purchase agreements.

Some of the situations he has helped resolve include:

Construction dispute

Boundary dispute

Discrimination claim

Partnership dispute - agreeing value of partnership assets on dissolution

Share purchase agreement - dispute over release of escrow retention

Housing - rental arrears

Shareholder dispute involving a share purchase option

Shareholder dispute regarding ongoing funding

Employment matter, unfair dismissal

Employment matter, absence due to stress

LEA / School Funding Dispute

Software IP dispute

Directors Personal Guarantee

Endorsements

"You went beyond any other mediator I have come across in 11 years to enable the parties to reach a resolution of what proved to be a very contentious and awkward case." Mark Edmonds, Litigation Solicitor, Griffin Law



"Bruce, we were very impressed with your work on this mediation. We often have similar cases where your approach and experience would be very effective so we certainly hope to use you again on future cases." Rohit R Sanghvi, Director, R R Sanghvi & Co Solicitors

"I thought you were very helpful and looked to find any avenue to resolve. I would recommend you to anyone in search of mediation." Litigant-in-person, Partnership dispute

"If you are involved in a dispute, personally or as a business, then mediation is a great route to breaking through deadlock. Bruce is uniquely skilled to help you. He has a very level head, exceptional attention to detail and is highly creative in finding win:win solutions." Aidan Bocci | Co-founder, Growzz

"Bruce helped us resolve a very contentious employment issue, keeping us away from the employment tribunal and resolving the situation to everyone's satisfaction. Bruce's calm and firm approach brought about a swift resolution which allowed everyone to move on." Name Withheld | Public Sector Employer

"Bruce helped us reach a settlement with the local authority regarding tens of thousands of pounds which we felt was owed to the school. Bruce skilfully guided us to a fair settlement, securing additional funding for the school, avoiding redundancies, and providing clarity for the local authority going forward." Lucy Hutchin | Chair Of Governors

"Mr Greig grasped the issue that required mediation very well, he listened, had empathy for the situation and solved the matter to both parties' satisfaction and put an end to a long and exhausting process and stopped the matter being taken to the Courts." - Litigant-in-person, asset ownership dispute

"We are extremely grateful for all your expertise and persistence to bring this most troublesome of issues to an agreed conclusion." - Party to a discrimination claim

Other Experience

Bruce volunteers as a neighbourhood mediator in his local town of Winchester. He was also a school governor for over ten years, including four years as chair of governors. He also teaches an occasional course called "Maths for Smart Lawyers", helping lawyers become as comfortable with numbers as they are with words.

Personal Interests

Bruce is a keen windsurfer and runner and occasionally ventures onto a flying trapeze. He is married with three children and lives near Winchester, in a house he designed himself.

Areas of Specialism

Accounting
Commercial
Company
Contract
Insurance
IT
Partnership
Shareholder Dispute